

JULY-AUGUST 2005

Oregon home

The Cambridge Portland

If you're an avid walker with a penchant for traditional homes *and* urban living, stroll over to the showroom for The Cambridge to fulfill your second-home needs.

The Northwest Portland development, to open early spring 2007, will rise on 24th Avenue at the foot of Northwest Heights. Residents of The Cambridge will be within walking distance to Washington Park as well as Nob Hill's shopping and restaurant district. Even cultural draws, such as the theater and the symphony, found

in the Pearl District and downtown, will be just a short walk—or a quick trolley ride—away.

"The Cambridge breaks the mold of condominium living in Portland," says MJ Steen, a principal broker at Windermere. "Instead of one huge building, which most condominiums typically are in, The Cambridge consists of five intimately grouped buildings: Andover House, Essex House, Kensington House, Winchester House and Chelsea House. Beneath each penthouse floor, you only have two condominiums per floor in the majority of the buildings."

The Cambridge's brick-fronted buildings will combine classic design and contemporary style in 63 condominium and penthouse units and 10 townhomes. Each unit, ranging from 865 to 3,078 square feet, will feature traditional living spaces with coveted amenities such as expansive floor-to-ceiling windows overlooking the mountains, the city and The Pearl; professional-style appliances in kitchens that really cook; hardwood floors; luxurious bathrooms; and private decks and patios. Prices for still-available units range from \$465,000 to \$1 million. "The design



If you love to walk, you'll love living at The Cambridge. The northwest Portland development is slated to open in early Spring 2007.

integrates the elegance and tradition of the past and pairs it with the best amenities of today—the high-end appliances, the wall of windows, the custom cabinetry,” says Steen. “You’ll have all the amenities that new construction has to offer, but you’ll have the feel of the past. The Cambridge is for second-home dwellers who want to step out of the condominium mold—but not step too far out of the mold.”

Along with The Cambridge’s top-notch design touches will be world-class security. “We’ve planned gate houses on Westover Avenue,” says Steen. “You’ll be keyed in to get into the gate and you’ll be buzzed in to get into the building. The entrances to the garages will be controlled by keyed gate control. But keep in mind that some of the buildings will only have five people living in them.”

Many of the people who’ve reserved a place at The Cambridge—and 67 percent of the units are already sold—are falling into two categories: out-of-state empty nesters with adult children who live in Portland and homeowners who are choosing to have two smaller homes rather than one large one. “The people with grown children in Portland are planning on living here six months a year,” says Steen. “I’ve sold units to people from San Francisco, Boston, Bend, Ore., and Washington D.C. They’ve always liked this neighborhood when they visited, yet they don’t want to live in a huge high rise. They want a close-in Portland address and they want the intimacy of a small building. Many of them will play in The Pearl—they just don’t want to live in The Pearl. At The Cambridge, they’ll get historic houses, an established neighborhood, big trees, shops just a block away and the best restaurants in the city within three blocks.”

Steen’s baby-boomer clientele, on the other hand, is jazzed by how The Cambridge will help them reinvent their lifestyle. “These are people who no lon-

ger want one large house,” says Steen. “They’re reorganizing their life around two homes: their primary residence and one where they can ski or boat or fish or hit the beach. It’s exciting when our clients get together with our designers to pick out the finishes for the spaces. They’re so thrilled to break out and recreate the vision of how they see themselves in the years to come.”

For more information about The Cambridge, call MJ Steen at 503-222-3343 or visit The Cambridge’s showroom at 909 N.W. 19th Ave. You can also check out the development’s website at thecambridgecondos.com.
